

Thursday, November 11<sup>th</sup> from 6pm-8pm
First Citizen Bank
128 S. Tryon St
Charlotte NC 28202
Conference Room on the 8<sup>th</sup> Floor

AADOM Members: No Charge Non-AADOM Members: \$15

## **Welcome Lois Banta!**



Lois Banta is CEO and Founder of Healthcare Enterprises. Lois offers custom retreats for dental practices of all sizes designed to "get out of your own way to grow a successful business". Lois has over 45 years of dental experience and speaks nationally and internationally. She is the owner and CEO of The Speaking Consulting Network, and a member several professional organizations. She received the prestigious Lifetime Achievement Award at the 2016 AADOM conference and was listed as one of the Top 25 Women in Dentistry. In 2021, Lois also received the prestigious Gordon J. Christensen Lecturer Recognition award, presented at the annual Chicago Dental Society 2021

Conference. To contact Lois and inquire about her Custom Dental Retreats or The Speaking Consulting Network: Office-816/847-2055, Address: 33010 NE Pink Hill Rd, Grain Valley, MO 64029, Email: <a href="lois.banta57@gmail.com">lois.banta57@gmail.com</a> or check out her website: <a href="www.speakingconsultingnetwork.com">www.speakingconsultingnetwork.com</a>

## 10 Top Management Tools for a Successful Practice

Designing systems and protocols for a good foundation of production and collections can be quite a challenge. We will identify the top 10 must have systems that need to be in place to achieve optimal results.

- Identify key systems for a successful practice
- Hire and train for great teams
- Choreographing scheduling and collections for ultimate success
- Learn key strategies to grow your practice forward
- Develop effective communication skills to assist patients in making informed decisions
- Beyond the practice skills...leadership, continuing education

Food and beverages will be served. Covid-19 Protocols will be observed

