

# ALIGN YOUR 3Rs TO HIT YOUR TARGET

**BencoDental™**

Are you reviewing your goals and celebrating your results?

Do you have clear direction and goals that meet your overhead?

Do you know where you're losing potential revenue?



It's okay to ask your patients for money and get paid. It's okay not to work 24 hours a day, seven days a week. Implementing new systems is like taking a leap...you can't make the jump without a high performing team. Learn how your team can analyze reports and review their goals allowing each team member's voice to be heard.

## REVIEW

- Production vs. Collection
- Adjustments
- Procedure Analysis
- Outstanding Treatment
- Growth vs. Attrition

## RESET

- Production and Collection Goals
- SMART Goals
- Vision
- Fees

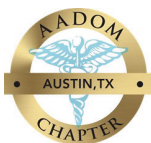
## REALIGN

- Opportunities for Team Members
- Successful Team Meetings
- Communication Boards
- Morning Huddles



**LIVE CE CREDITS**

**JOINT  
SPONSOR**



## IMAGDENT

7800 N. Mopac Expy, Austin, TX

**June 24, 2022**

Time: 9:00am – 12:00pm

AADOM Austin Members **FREE**

AADOM National Members (Non AADOM Austin Members)

**\$45 + \$4.37 fee + \$4.07 sales tax**

Non AADOM Members

**\$55 + \$4.98 fee + \$4.95 sales tax**



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## KAY HUFF **Benco Dental Practice Solutions Ambassador**

It was over 30 years ago that Kay began helping teams as a Dental Practice Coach, and she has proudly been the driving force for hundreds of practices to reach and exceed their professional goals. As Benco's Practice Solutions Ambassador, Kay is passionate about her work and carries a strong background in dental business systems, team motivation, leadership, and practice profitability.

**ADA CERP®** | Continuing Education  
Recognition Program



Benco Dental  
Nationally Approved PACE Program Provider for FAGD/MAGD credit.  
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9/1/2020 to 8/31/2023  
Provider ID# 208019

AGD CODE 550

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