



# THE CYCLE OF SERVICE

## MASTERING THE PATIENT VISIT



In this course the entire team will learn the important steps to having a successful relationship with your new patient, from understanding the importance of scheduling blocks, to new patient interviews, treatment presentations, and patient follow-ups. Learn more tips and tricks that will help your existing patients be proud of their dental office and new patients become raving fans!



**2 CE Credits**

**LOCATION:**

Brio Italian Grille  
901 Haddonfield Rd.  
Cherry Hill, NJ 08002

**DATE/TIME:**

Wed, October 23, 2024  
Registration 6:00pm - 6:30pm  
Program 6:30pm - 8:30pm

**COST:** FREE to PDA members  
\$40 to non-members

**QUESTIONS:**

609-471-4744 or  
[snjdentalpro@yahoo.com](mailto:snjdentalpro@yahoo.com)



**KAY HUFF** Benco Dental Ambassador

It was over 30 years ago that Kay began helping teams as a Dental Practice Coach, and she has proudly been the driving force for hundreds of practices to reach and exceed their professional goals. Kay is passionate about her work and carries a strong background in dental business systems, team motivation, leadership, and practice profitability.

**TO REGISTER:**

Complete the attached registration form and send payment to:

Professional Dental Administrators of SNJ  
c/o Medford Periodontics  
30 Jackson Road, Suite A-5  
Medford, NJ 08055



Benco Dental  
Nationally Approved PACE Program Provider for FAGD/MAGD credit.  
Approval does not imply acceptance by any regulatory authority or AGD endorsement.  
9/1/2023 to 8/31/2026  
Provider ID# 208019  
AGD Code 550